

April 17th, 2012 Portland Actuarial Club Luncheon

Title: Pension Risk Transfer Strategies
Speaker: Sean F. O'Flaherty, CRPS
Director – Western Regions
BCG Terminal Lending Co.
When: April 17th, 2012 from 12:00 noon to 1:30 pm
Where: Heathman Hotel – Broadway Room
1001 SW Broadway Portland, OR 97205
RSVP: Please RSVP by **April 13th at 10:00 am** using our website:
www.PortlandActuarialClub.org/contact/rsvp
RSVP's received later than the deadline will incur an additional \$5 fee.

Pension Risk Transfer Strategies

The talk will review current pension issues and market condition as well as an understanding of the costs related to transfer the risk.

Sean O'Flaherty

The talk will review current pension issues and market condition as well as an understanding of the costs related to transfer the risk. Mr. O'Flaherty is the Western Region Director for BCG Terminal Funding Co., which specializes in assisting Plan Sponsors with managing their pension risk. BCG has consulted on over 2000 liability settlements for defined benefit pension plans since 1983 and Mr. O'Flaherty is responsible for all marketing efforts for the Western Region of the United States. In June of 2011, BCG announced it had completed the first Buy-In transaction in the US.

Mr. O'Flaherty is a 1986 graduate of St. Mary's College of California with a B.S. in Business and a Minor in Economics.

In 2000 Mr. O'Flaherty formed Business Consultants Group (BCG) with Principal Michael Devlin which then joined with Terminal Funding Co. in 2003 to form BCG Terminal Funding Co.

Mr. O'Flaherty has been in the financial services industry since 1991 and holds numerous securities registrations and insurance licenses. He has been a speaker at many industry events, including the national convention of ASPPA (American Society of Pension Professionals and Actuaries), California Society of CPAs, Associated General Contractors, and the Santa Barbara Human Resources Association Annual Convention.

Mr. O'Flaherty is active in several industry organizations including ASPPA, NAPA, WP&BC, and HRATV.

He is married with three children and resides in Eagle, Idaho.